

Contract User Guide for FAC88

FAC88: Lawns & Grounds, Equipment, Parts and Services Statewide Contract

UPDATED 6/1/2018

Contract #:	FAC88
MMARS MA #:	FAC88*, FAC88LEASE*
Initial Contract Term:	12/01/2014-11/30/2016
Maximum End Date:	Three (2) year extensions to 11/30/2020
Current Contract Term:	12/01/2016-11/30/2018
Contract Manager:	Gayle Gionet, 617-720-3381, Gayle.Gionet@mass.gov
UNSPSC Codes:	21-10-00 Agricultural and forestry and landscape machinery and equipment 30-12-00 Roads and landscape

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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Contract Summary

This is a Statewide Contract for a large variety of commercial grade Lawns and Grounds Equipment, Parts and Services which are available from a broad selection of authorized dealers representing various manufacturers. Equipment includes a wide array of walk behinds, push, ride on, hand held equipment, and various equipment and tools.

Commercial grade battery electric lawn equipment has been added to the contract as of 5/1/18.

Contract Categories

This contract includes 13 categories of commercial grade products and services as listed below:

Category	Commercial Grade Products and Services
1	Tractor 50HP-100HP
2	Tractor Accessories
3	Lawnmowers
4	Lawnmower Accessories
5	Utility vehicles, Golf Carts, Snowmobiles and Related Accessories
5A	Allows for leasing and rental terms for products in Category 5
6	2 Cycle/4 Cycle Power Equipment
7	Snow Blowers and Related Accessories
8	Replacement Small Engines
9	Roto-tillers/wood chippers/stump grinders/specialty power equipment
10	Skid steer loaders and accessories
11	Utility trailers and related accessories (includes trailer light package, which consists of license brackets and lights for public roads)
12	Ice Resurfacers
13	Commercial Grade Battery Electric Lawn Equipment

Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

The statewide contract covers a broad array of equipment, parts and services available through various authorized dealers of listed manufacturers.

Competitive Pricing – The Strategic Sourcing Services Team (SSST) has awarded the contract to those vendors who provided the most competitive pricing and/or discounts for the manufacturers being offered. Additional

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discounts are available, such as prompt pay discount, volume and/or dock delivery discounts. This information may be found in the attachment tab of each vendors PO entitled "Vendor Award Information."

Selection of Environmentally Preferable Equipment – The contract includes environmentally preferable equipment options such as equipment that uses alternative fuel (e.g. compressed natural gas, battery powered electric), offers an opportunity for reduced fuel usage, and/or provides other environmental benefits. The SSST recently added commercial grade battery electric lawn equipment which adheres to strict environmental, technical and health specifications. See the [Environmentally Preferable Products](#) section below for additional information on this option.

Find Bid/Contract Documents

- To find all contract-specific documents, RFR, specifications, price sheets and other attachments, click on [PO-15-1080-OSD01-OSD10-00000003434](#).
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

Eligible Entities

Please see the standard list of Eligible Entities on our [Who Can Use Statewide Contracts](#) webpage.

Sub-Contractors

The awarded vendor's use of sub-contractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract.

Pricing, Quote and Purchase Options

Purchase Options

Purchases made through this contract will be direct, outright purchases with the exception of **Category 5A**, which is for leasing/renting.

Executive Departments: All Executive Departments are required to use statewide contracts for their purchases if the goods/services they seek are available on a statewide contract. Executive agencies are required to utilize COMMBUYS for all related statewide contract purchasing activity. For further details please see the [Best Value Procurement Handbook](#).

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Eligible Entities: All other Eligible Entities are encouraged to utilize COMMBUYS for all statewide contracts purchasing activity, however the use of COMMBUYS is not required. Eligible Entities may order via email, phone or fax as allowed by the vendor. To ensure that you are being offered statewide contract pricing, contract users should identify and reference the contract number FAC88 when contacting the vendor for quotes or placing an order.

Pricing Options

- **Discount off of Manufacturers Suggested Retail Price (MSRP):** Contract pricing is a specified discount off of the MSRP catalog price. Contract discounts and other pricing published under the contract represents “ceiling” or “not-to-exceed” pricing, and may be further negotiated.

Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found by in the Vendors’ Award Summary attachment in COMMBUYS. Buyers can reference the [vendor information](#) page below, where links to the vendor MBPO’s are provided.

Setting up a COMMBUYS Account

COMMBUYS is the Commonwealth’s electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or COMMBUYS@state.ma.us.

When contacting a vendor on statewide contract, always reference FAC88 to receive contract pricing.

How to Purchase From the Contract

- **Solicit quotes and select and purchase quoted item in COMMBUYS**
This COMMBUYS functionality provides a mechanism to easily obtain quotes, as specified by the Contract. The buyer can create a Release Requisition, and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected vendors to request quotes.
For instructions on how to complete this purchase in COMMBUYS, visit the [Job Aids for Buyers](#) webpage, and select following Quick Reference Guide:
 - QRG_Executive Agencies_Posting a Bid to Receive Quotes from Vendors on Statewide Contract.
 - QRG-Municipalities Posting a Bid to Receive Quotes from Vendors on Statewide Contract.

For instructions on how to complete this purchase in COMMBUYS, visit the Job Aids for Buyers webpage, and select the following Job Aid.



How to Create a Release Requisition and Purchase Order (Contract Purchase) Obtaining Quotes

Contract users should always reference FAC88 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

How to Create a Master Blanket Purchase Order (MBPO) for an Awarded Bid - Single Vendor

- **For orders up to \$10,000:**
Eligible Entities may purchase directly from the vendor of their choice without requesting multiple quotes. Although not required, OSD strongly encourages Eligible Entities to request pricing and service information from multiple vendors.

Obtaining Quotes

Contract users should always reference FAC88 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

For a full description of how to complete a quote in COMMBUYS visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section, and choose the *How to Create a Solicitation Enabled Bid Using a Release Requisition* job aid.

How to Create a Solicitation Enabled Bid using a Release Requisition

- **For orders over \$10,000:**
Eligible Entities are required to solicit at least three (3) quotes from FAC88 vendors to determine which vendor can provide the best value for the services or commodities being purchase. Eligible entities are to solicit three (3) quotes, but are not required to receive responses from all three (3) vendors. The solicitation and order are to be processed using COMMBUYS Conversion MBPO [PO-15-1080-OSD01-OSD10-00000003434](#)

For Lease/Rental Category 5A, Eligible Entities may purchase directly from the vendor of their choice without requesting multiple quotes. Although not required, OSD strongly encourages Eligible Entities to request pricing and service information from multiple vendors.

For buyers utilized Subcategory 5A for leasing/rental of Utility vehicles, Golf Carts, Snowmobiles and Related Accessories use FAC88Lease* MA.

For buyers utilizing Subcategory 5A for leasing/rental of Utility vehicles, Golf Carts, Snowmobiles and Related Accessories use FAC88Lease* MA

- Shipping/Delivery/Returns
All equipment pricing includes FOB delivery to ordering facility

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Delivery MUST be made as agreed upon by the ordering department. No request for extra delivery costs will be honored.

- All equipment must be delivered assembled, serviced, oiled and ready for immediate use, unless otherwise requested by the purchasing department.
- Liability for product delivery remains with the contractor until properly delivered and signed for in accordance with the purchasing department and the Commonwealth Terms & Conditions.
- Contract users must not accept the delivery of any product that is visibly damaged. Product must be inspected upon receipt of delivery.
- If a product fails inspection by the receiving facility:
 - The product must be rejected and
 - The contractor(s) must replace the product immediately at no additional expense to the facility.

Returning Equipment at the End of Lease/Rental

It is the responsibility of the Eligible Entity to schedule the return of the equipment and the Contractor's responsibility to pick-up the equipment within 10 business days of notification at no cost to the Eligible Entity. If the equipment is not picked-up within 10 business days of the scheduled return:

- A charge of \$50 per business day per unit may be assessed upon the Contractor for each day the equipment remains on the Eligible Entity's premises.
 - The Eligible Entity may deduct from any outstanding charges or collect if no outstanding charges exist.

Upgrade or Replacement of Non-Defective Equipment

During Period of Term Lease or Rental: , An Eligible Entity and the Contractor may negotiate an upgrade or replacement of equipment with a newer, higher performance, or upgraded equipment which is better suited to the Eligible Entity's business needs. The Eligible Entity shall not be charged any penalties, an acceleration of Term Lease or Rental fees, or other charges for a negotiated upgrade or replacement of contract equipment. If there is a balance on the term lease or rental of the current equipment prior to an upgrade or replacement request

- The Eligible Entity and the Contractor must negotiate the "buyout" cost that would be incorporated in the term lease or rental payment of the upgrade or replacement equipment.

Performance and Payment Time Frames Which Exceed Contract Duration

Subcategory 5A ONLY - All term leases, rentals, maintenance or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the

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duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement).

- No written agreement shall extend more than four years beyond the current contract term.
 - **No new leases**, rentals, maintenance or other agreements for services may be executed after the Contract has expired.

For Category 12, Ice Resurfacers, since there is only one awarded vendor (Zamboni), Eligible Entities may purchase directly from this vendor with the vendor providing a quote with specifications, including manufacturer name, item part number, machine options, etc. in writing prior to order processing.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any vendor. For buyers utilized Subcategory 5A for leasing/rental of Utility vehicles, Golf Carts, Snowmobiles and Related Accessories use FAC88Lease* MA.

Environmentally Preferable Products

The contract provides environmentally preferable equipment such as equipment that uses alternative fuel (e.g. compressed natural gas, battery powered electric) which offers an opportunity for reduced environmental, health, and costs.

Commercial Grade Battery Electric Lawn Equipment

The SST recently added commercial grade battery electric mowers, blowers and other handhelds, and qualified four (4) vendors that meet the identified specific criteria which distinguishes high-quality commercial battery-powered electric equipment. These specifications may be viewed in the *FAC88 Specifications Commercial Electric Lawns and Grounds Equipment, 2/20/2018* document found attached to [PO-15-1080-OSD01-OSD10-0000003434](#). The specifications include, but are not limited to, battery type, safety, training and educating of workers and management on the proper operation, handling, charging, storage of the equipment, and proper recycling/repurposing of used batteries. Some of the benefits of battery electric equipment include:

Environmental benefits:

- Helping the Commonwealth meet its environmental goals in climate change, clean air, and toxics use reduction
- Reduction in carbon emissions, toxic exposure, air pollution, hazardous waste and spills
- Reduction in noise pollution and nuisance complaints

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- Reduction in wildlife and habitat exposure to toxic emissions, excessive noise, and ground-sourced particulates
- Does not contribute to smog

Health benefits:

- Reduction in worker exposures to toxic emissions, excessive noise, excessive vibrations, and ground-sourced particulates
- Reduction in public exposure to toxic emissions, excessive noise, and ground-sourced particulates

Cost benefits:

- Avoided fuel costs
- Lower maintenance costs
- The possibility for extended work hour options and holiday operation due to lower noise levels

For more information contact Julia Wolfe, Director of Environmental Purchasing, at Julia.wolfe@mass.gov.

Shipping/Delivery/Returns

All equipment pricing includes FOB delivery to ordering facility. Delivery MUST be made as agreed upon by the ordering department. No request for extra delivery costs will be honored. All equipment must be delivered assembled, serviced, oiled and ready for immediate use, unless otherwise requested by the purchasing department. Liability for product delivery remains with the vendor until properly delivered and signed for in accordance with the purchasing department and the Commonwealth Terms & Conditions.

Contract users must not accept the delivery of any product that is visibly damaged. Product must be inspected upon receipt of delivery. If a product fails inspection by the receiving facility, the product must be rejected and the vendor(s) must replace the product immediately at no additional expense to the facility.

Additional Information/FAQs

Fuel Surcharge Provisions

Vendors cannot charge any additional fuel surcharges on any order received from eligible entities under this statewide contract.

Operating Manuals

Operating manuals MUST be provided by the vendor for all equipment purchased under this contract.

Loaner Equipment

If the time for warranty or service repairs exceed the specified time, the vendors shall provide equivalent loaner equipment upon request by the customer. Loaner equipment shall be provided at no cost, including shipment to the customer's location and return of loaner equipment to the vendor.

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Trade-Ins

Trade-ins are authorized under this contract provided that the entities involved have adhered to their state surplus property guidelines for turn-in or disposal of the equipment.

- Entities must refer to their state surplus agencies for further guidance on the proper procedures for their guidelines.
- Vendors that have agreed to accept trade-ins must negotiate in good faith with the eligible entity trade in value at the time of trade in. Vendors **MUST** accept Lawns and Grounds Equipment, etc. trade-ins that are an equal of the product being purchased **ONLY**.

Recalls

In the event of a manufacturer's recall, vendors will be responsible for contacting those user departments that are affected by the recall.

- The vendor is responsible for providing and replacing any defective parts of the manufacturer at no additional cost to the Commonwealth.

Cancellations

User department(s) and/or vendor(s) must provide, at a minimum, at least 48 hours cancellation notice of any equipment being purchased under the awarded contract.

Geographical Service Area

Vendors offer statewide coverage.

Product Specifications, including Environmental Standards and Requirements

Products provided by vendors **MUST** be commercial grade and meet all Federal, State and local standards for quality and safety requirements. Products not meeting these standards will be deemed unacceptable and will be returned to the vendor at no charge to the Commonwealth.

All applicable products provided by vendors under the terms of the contract **MUST** bear Material Safety and Data Sheet (MSDS) and label as required by law.

All products in Category 13: Commercial Grade Battery Electric Lawn Equipment must adhere to all of the technical and environmental specifications outlined in attachment ***FAC88 Specifications Commercial Electric Lawns and Grounds Equipment 2 20 18*** found in the Master Blanket Purchase order [PO-15-1080-OSD01-OSD10-0000003434](#).

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Warranties

Warranties are based on commercial use minimum of one (1) year commercial use warranty from date of acceptance except all equipment and batteries for Category 13; Commercial Grade Battery Electric Lawn Equipment are to be commercial use minimum of two (2) years for the commercial use warranty.

Other Discounts

For all discount information below please reference the Vendors' Award Summary attachment in COMMBUYS. Buyers can reference the [vendor information](#) page below, where links to all the vendors MBPO's are provided.

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Vendor.
- **Volume Discounts:** Available from some Vendors – discount is negotiated and/or provided to buyer if a certain volume of product or service is purchased and can be found attached to the vendors' Master Blanket Purchase Order (MBPO).
- **Dock Delivery Discount:** Available from some Vendors – discount is provided if product is delivered directly to the loading dock and can be found attached to the vendors Master Blanket Purchase Order (MBPO).

Lease and Rental Category 5A

Returning Equipment at the End of Lease/Rental

It is the responsibility of the Eligible Entity to schedule the return of the equipment and it is the Vendor's responsibility to pick-up the equipment within 10 business days of the scheduled return at no cost to the Eligible Entity. If the equipment is not picked-up within 10 business days of the scheduled return, a charge of \$50 per business day per unit may be assessed upon the Vendor for each day the equipment remains on the Eligible Entity's premises, which the Eligible Entity may deduct from any outstanding charges or collect if no outstanding charges exist.

Upgrade or Replacement of Non-Defective Equipment

During Period of Term Lease or Rental: During the period of a Term Lease or Rental, an Eligible Entity and the Vendor may negotiate an upgrade to or replacement of equipment with a newer model, higher performance or

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equipment better suited to the Eligible Entity's business needs. The Eligible Entity shall not be charged any penalties, an acceleration of Term Lease or Rental fees, or other charges for a negotiated upgrade or replacement of contract equipment. If there is a balance on the term lease or rental of the current equipment prior to an upgrade or replacement request, the Eligible Entity and the Vendor must negotiate the "buyout" cost that would be incorporated in the term lease or rental payment of the upgrade or replacement equipment.

Performance and Payment Time Frames Which Exceed Contract Duration

Subcategory 5A ONLY - All term leases, rentals, maintenance or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than four years beyond the current contract term of this Statewide Contract as stated on the [first page](#) of this contract user guide. No new leases, rentals, maintenance or other agreements for services may be executed after the Contract has expired.

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Strategic Sourcing Team Members

Gayle Gionet	Operational Services Division (OSD)
Catherine Morse	Operational Services Division (OSD)
Donald Staffiere	Dept. of Correction (DOC)
Joseph Suppa	Dept. of Conservation & Recreation (DCR)
Ken Urato	Dept. of Transportation (DOT)

Strategic Sourcing Team Members Category 13

Commercial Grade Battery Electric Lawn Equipment:

Julia Wolfe	Operational Services Division (OSD), Environmental Purchasing
Trey Gowdy	Massachusetts Dept. of Energy Resources (DOER)
Jamie L. Banks	Quiet Communities, Inc.
Rick Reibstein	Quiet Communities, Inc.
Gayle Gionet	Operational Services Division (OSD)

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Vendor Award and Category Information*

Reference the Award Summary Sheets in each Vendor's MBPO for Price information including % off, PPD, Dock Delivery, etc.

* Note that COMMBUYS is the official system of record for vendor contact information.

** [The Conversion Vendor MBPO] [The Master MBPO] is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.]

Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
**[Conversion Vendor] [Master MBPO] (All contract documents)	PO-15-1080-OSD01-OSD10-00000003434	N/A	N/A	N/A	N/A	N/A
146 Supply Center Inc.	PO-15-1080-OSD01-OSD10-00000003010	VC6000164669 Line 1	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Brian Boria	508-865-3800	brianb@146supply.com
Ahearn Equipment Inc.	PO-14-1080-OSD01-OSD10-00000002946	VC6000173371 Line 2	10 Days 1% 15 Days 1% 20 Days 0% 30 Days 0%	Donna Ahearn	508-885-7085	dahearn@ahearnequipment.com
Ariens Company	PO-14-1080-OSD01-OSD10-00000002931	VC6000255641 Line 38	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 0%	David Ramirez	334-477-1952	dramirez@ariens.com
Bacher Corp. of Connecticut	PO-14-1080-OSD01-OSD10-00000002943	VC6000200610 Line 3	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	James Viggiano	860-627-5924	bacherofficemgr@sbcglobal.net

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OPERATIONAL SERVICES DIVISION

Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Bobcat Company/ Clarke Equipment Co.	PO-15-1080-OSD01-OSD10-00000003663	VC0000170911 Line 39	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Randy L. Fuss	701-241-8746	randy.fuss@doosan.com
Bobcat of Boston, Inc.	PO-14-1080-OSD01-OSD10-00000002947	VC6000165828 Line 14	10 Days 3% 15 Days 2% 20 Days 0% 30 Days 0%	Candice Bamberg	978-664-3727	candicebobcat@yahoo.com
Bobcat of Greater Springfield/Bobcat of Connecticut Inc.	PO-14-1080-OSD01-OSD10-00000002927	VC6000200702 Line 15	10 Days 2% 15 Days 2% 20 Days 2% 30 Days 2%	Matt Stack	413-746-4647	matts@bobcatct.com
Boston Lawnmower Company, Inc.	PO-14-1080-OSD01-OSD10-00000002928	VC6000183683 Line 4	10 Days 1% 15 Days 0.50% 20 Days 0.25% 30 Days 0%	David Kennedy	508-898-3500	dkennedy@bostonlawnmower.com
Boyden & Perron Garage, Inc.	PO-14-1080-OSD01-OSD10-00000002940	VC6000158724 Line 16	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Karen Washburn	413-253-7358	salesdept@boydenandperron.com
C & J Equipment, Inc.	PO-14-1080-OSD01-OSD10-00000002942	VC6000164847 Line 17	10 Days 0% 15 Days 0% 20 Days 1% 30 Days 0%	Charles Hannoosh	978-658-2022	channoosh@cjequip.com
C.N. Wood Co., Inc.	PO-14-1080-OSD01-OSD10-00000002958	VC6000160109 Line 7	10 Days 1.25% 15 Days 1% 20 Days 0.75% 30 Days 0.50%	Tom Fiore	781-935-1919	tfiore@cn-wood.com
Carey Auto Inc.	PO-15-1080-OSD01-OSD10-00000003468	VC0000435389 Line 35	10 Days 4% 15 Days 3% 20 Days 2% 30 Days 1%	Michael J Carey	781-582-1378	careyauto@comcast.net

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Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Casons Equipment	PO-14-1080-OSD01-OSD10-00000002962	VC6000192849 Line 5	10 Days 2% 15 Days 1% 20 Days 0.5% 30 Days 0%	Laura Cason	978-459-6852	lcason@casonsequipment.com
Chadwick-BaRoss, Inc.	PO-14-1080-OSD01-OSD10-00000002926	VC6000005030 Line 6	10 Days 1% 15 Days 0.5% 20 Days 0% 30 Days 0%	Daniel Rott	978-479-5192	rott@chadwick-baross.com
Cleaves Company, Inc.	PO-14-1080-OSD01-OSD10-00000002933	VC6000171822 Line 18	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 0%	Lenny Cleaves	781-449-0833	lenny.cleaves@cleavesco.com
Country Club Enterprises, LLC	PO-14-1080-OSD01-OSD10-00000002952	VC6000188233 Line 8	10 Days 1% 15 Days 0.5% 20 Days 0% 30 Days 0%	Jenna McDonald	800-662-2585 Ext.024	jmcDonald@cceggolfcars.com
Deere & Company	PO-14-1080-OSD01-OSD10-00000002960	VC6000239345 Line 9	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 0%	Paul DeMaine Andrew Roman	800-358-5010 option 2	DeMainePaulJ@JohnDeere.com GovContractSupport@JohnDeere.com
Five Star Golf Cars & Utility Vehicles, LLC	PO-14-1080-OSD01-OSD10-00000002935	VC0000768134 Line 40	10 Days 1% 15 Days 0.5% 20 Days 0.25% 30 Days 0.12%	Doug Hopper	508-563-9300	doug@fivestargolfcars.com ; steve@fivestargolfcars.com
IBC Offshore, Inc.	PO-14-1080-OSD01-OSD10-00000002950	VC0000407868 Line 19	10 Days 2% 15 Days 1.5% 20 Days 1% 30 Days 0.5%	Amy Lincoln	781-294-8132	ibcoffshore@verizon.net
Jacobsen Professional Lawn Care / Dixie Chopper / Textron	PO-15-1080-OSD01-OSD10-00000004617	VC0000786444 Line 42	10 Days 2% 15 Days 2.5% 20 Days 2.75% 30 Days 2.85%	Gina Putnam	863-670-8823	gputnam@textron.com

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Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
KPM Exceptional LLC	PO-14-1080-OSD01-OSD10-00000002954	VC0000401739 Line 20	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	David Dollard	973-584-5400 Ext.121	david@kpmedi.com
Mayer Power Products, Inc.	PO-15-1080-OSD01-OSD10-00000003016	VC0000757282 Line 32	10 Days 1% 15 Days 0.5% 20 Days 0% 30 Days 0%	Michael Duchemin	978-768-6999	michaeld@mayerpower.com
MB Tractor and Equipment/Summa Humma	PO-14-1080-OSD01-OSD10-00000002929	VC6000065877 Line 21	10 Days 0.75% 15 Days 0% 20 Days 0% 30 Days 0%	Zachary J. Langlois	603-382-5031	zacharyl@mbtractor.com
Mean Green Products, LLC	PO-18-1080-OSD03-SRC3-13385	VC0000984004 Line 45	10 Days 1% 15 Days 1% 20 Days 0% 30 Days 0%	Joe Conrad	513-738-4736	joe@meangreenproducts.com ; chrisc@meangreenproducts.com
Morgan Power Equipment Inc.	PO-15-1080-OSD01-OSD10-00000003467	VC6000173159 Line 36	10 Days 1% 15 Days 1% 20 Days 1% 30 Days 1%	Karen Salters	781-293-9361	ksalters@morganpower.com
Moridge Manufacturing, Inc.	PO-14-1080-OSD01-OSD10-00000002939	VC0000755628 Line 33	10 Days 2.0% 15 Days 1.5% 20 Days 0% 30 Days 0%	Brent Dobson	620-345-8621	bdobson@grasshoppermower.com
Moffett Turf Equipment, Inc.	PO-14-1080-OSD01-OSD10-00000002953	VC0000522188 Line 10	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Patti Nicosia	585-334-0100	pnicosia@mte.us.com
New England Golf Cars, Inc.	PO-14-1080-OSD01-OSD10-00000002957	VC6000179833 Line 22	10 Days 1% 15 Days 1% 20 Days 1% 30 Days 1%	Karen Cookson	508-336-4285	kccook415@aol.com

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Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Norfolk Power Equipment, Inc.	PO-15-1080-OSD01-OSD10-00000003011	VC6000166371 Line 11	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Carolyn Coulter	508-384-0011	carolync@norfolkpower.com
Northland Industrial Truck Co., Inc.	PO-14-1080-OSD01-OSD10-00000002955	VC6000168994 Line 23	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 2%	Dianne Smolinsky	978-658-5900	Dianne.smolinsky@nitco-lift.com
Orlando's Garage (Ultra Automotive Inc.)	PO-18-1080-OSD03-OSD03-13344	VC0000984006 Line 44	10 Days 4% 15 Days 3% 20 Days 2% 30 Days 0%	Daniel Gardner	508-384-3317	orlandosgarage@comcast.net
Padula Bros., Inc.	PO-14-1080-OSD01-OSD10-00000002949	VC6000175538 Line 24	10 Days 2% 15 Days 1% 20 Days 0% 30 Days 0%	Michelle Sticklor	978-537-3356	bryanm@padbros.com
Richey and Clapper, Inc.	PO-15-1080-OSD01-OSD10-00000003013	VC6000160262 Line 26	10 Days 0.5% 15 Days 0.25% 20 Days 0% 30 Days 0%	Rebecca Devine	978-443-1333	Rebecca.devine@richeyandclapper.com
Schmidt Equipment, Inc.	PO-14-1080-OSD01-OSD10-00000002948	VC6000158797 Line 27	10 Days 0.25% 15 Days 0% 20 Days 0% 30 Days 0%	Michael Marchand	508-987-8786 Ext. 239	marchand@schmidtequipment.com
Southworth Milton, Inc.	PO-14-1080-OSD01-OSD10-00000002959	VC6000062191 Line 13	10 Days 1% 15 Days 0% 20 Days 0% 30 Days 0%	Tom Benedetti Jr.	774-258-1636	tom_benedetti@miltoncat.com
Stewart's Power Equipment, Inc.	PO-14-1080-OSD01-OSD10-00000002956	VC6000010077 Line 12	10 Days 2% 15 Days 0% 20 Days 0% 30 Days 1%	Kaitlyn Joyce	781-767-3544	k.stewartpower@gmail.com

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OPERATIONAL SERVICES DIVISION

Vendor	Master Blanket Purchase Order (MBPO)# & Contract Categories Represented	MMARS Vendor Code and Vendor Line	Prompt Pay Discount (PPD)	Contact Person	Phone #	Email
Suzuki of Western Mass., Inc. dba Allpower	PO-14-1080-OSD01-OSD10-00000002932	VC6000161995 Line 28	10 Days 2% 15 Days 1% 20 Days 1% 30 Days 0%	Daniel J. D'Arcy	413-467-3499	ddarcy@allpowersales.com
Taplin Yard, Pump and Power Equipment/MJAGS	PO-14-1080-OSD01-OSD10-00000002930	VC0000391449 Line 29	10 Days 0.25% 15 Days 0.10% 20 Days 0% 30 Days 0%	Matthew Jagodowski	413-781-4352	Matt@fctaplin.com
Tri-County Vendors Supply, Inc.	PO-14-1080-OSD01-OSD10-00000002951	VC6000158573 Line 30	10 Days 2% 15 Days 1% 20 Days 0% 30 Days 0%	Robert H. Clark, Jr.	413-733-5189	rclarkjr@tricountyvendors.com
Turf Products LLC	PO-14-1080-OSD01-OSD10-00000002944	VC6000200163 Line 25	10 Days 0.5% 15 Days 0% 20 Days 0% 30 Days 0%	Ed Lockard	869-253-7905	elockard@turfproductscorp.com
Venture Products, Inc. (VENTRAC)	PO-14-1080-OSD01-OSD10-00000002934	VC0000765285 Line 34	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 1%	Angela Whitty	330-683-0075	whitty@vermeernortheast.com
Vermeer Northeast/NYNE Equipment LLC	PO-14-1080-OSD01-OSD10-00000002941	VC0000765746 Line 37	10 Days 1% 15 Days 1% 20 Days 0.5% 30 Days 0%	Ryan Vienneau	800-333-4183	ryanvi@myvne.com
Frank J Zamboni & Co Inc	PO-17-1080-OSD03-SRC02-9470	VC6000265083 Line 43	10 Days 0% 15 Days 0% 20 Days 0% 30 Days 0%	Doug Peters	800-926-2664 Ext.111	doug@zamboni.com

* Note that COMMBUYS is the official system of record for vendor contact information.

** [The Conversion Vendor MBPO] [The Master MBPO] is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.]

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FAC88 VENDOR CONTRACT CATEGORY LISTING: Lawns and Grounds Equipment, Parts and Services

Vendor Name	Category 1 Tractor up to 50HP-100HP	Category 2 Tractor Accessories	Category 3 Lawnmowers	Category 4 Lawnmower Accessories	Category 5 Utility vehicles, Golf Carts , Snowmobiles and Related Accessories	Category 5A Leasing/Rental Utility vehicles, Golf Carts , Snowmobiles and Related Accessories2	Category 6 2 Cycle/4 Cycle Power Equipment	Category 7 Snow Blowers and Related Accessories	Category 8 Replacement Small Engines	Category 9 Roto-tillers/wood chippers/stump grinders/specialty power equipment	Category 10 Skid Steer Loaders and Accessories	Category 11 Utility Trailers and Related Accessories	Category 12 Ice Resurfacers	Category 13 Battery Powered Equipment
146 Supply Center Inc.	X	X	X	X	X		X	X	X	X	X	X		
Ahearn Equipment Inc	X	X	X	X	X		X	X	X	X	X	X		
Ariens Company	X		X	X	X		X	X		X				
Bacher Corp. of Connecticut	X	X	X	X			X	X		X	X	X		
Bobcat Company/ Clarke Equipment Company					X						X			
Bobcat of Boston, Inc.					X						X	X		
Bobcat of Greater Springfield/Bobcat of Connecticut Inc.		X					X			X	X	X		
Boston Lawnmower Company, Inc.	X	X	X	X	X		X	X	X	X	X			X
Boyden & Perron Garage, Inc.	X		X				X	X		X				
C & J Equipment, Inc.	X	X	X	X	X		X	X	X	X	X	X		
C.N. Wood Co., Inc.	X	X		X				X		X				
Carey Auto Inc	X	X	X		X		X			X		X		
Cason Equipment	X	X	X	X	X		X	X	X	X	X	X		X
Chadwick-BaRoss, Inc.	X										X			
Cleaves Company Inc.										X				
Country Club Enterprises, LLC					X	X								
Deere & Company	X	X	X	X	X			X						
Five Star Golf Cars & Utility Vehicles, LLC					X	X								
IBC Offshore, Inc.												X		
Jacobsen Professional Lawn Care/Dixie Chopper	X		X											

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FAC88 VENDOR CONTRACT CATEGORY LISTING: Lawns and Grounds Equipment, Parts and Services

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KPM Exceptional LLC	X	X	X	X						X				
Mayer Power Products, Inc.							X							
MB Tractor and Equipment/Summa Humma	X	X	X		X		X	X	X	X	X			
Mean Green Products LLC														X
Morgan Power Equipment Inc.	X	X	X	X			X	X	X	X	X	X		
Moridge Manufacturing, Inc.	X		X	X										
Moffett Turf Equipment, Inc.	X	X	X	X	X		X	X	X	X	X	X		
New England Golf Cars, Inc.					X	X								
Norfolk Power Equipment Inc.	X	X	X	X	X		X	X	X	X	X	X		
Northland Industrial Truck Co., Inc.					X						X			
Ultra Automotive Inc. / dba Orlandos Garage														X
Padula Bros., Inc.	X	X	X	X	X		X	X	X	X	X	X		
Richey and Clapper, Inc.			X	X			X	X	X	X	X	X		
Schmidt Equipment, Inc.										X	X			
Southworth Milton, Inc.	X										X	X		
Stewart's Power Equipment, Inc.	X		X	X			X	X		X				
Suzuki of Western Mass., Inc. dba Allpower	X	X	X	X	X		X	X	X	X	X	X		

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Vendor Name	Category 1 Tractor up to 50HP-100HP	Category 2 Tractor Accessories	Category 3 Lawnmowers	Category 4 Lawnmower Accessories	Category 5 Utility vehicles, Golf Carts , Snowmobiles and Related Accessories	Category 5A Leasing/Rental Utility vehicles, Golf Carts , Snowmobiles and Related Accessories2	Category 6 2 Cycle/4 Cycle Power Equipment	Category 7 Snow Blowers and Related Accessories	Category 8 Replacement Small Engines	Category 9 Roto-tillers/wood chippers/stump grinders/specialty power equipment	Category 10 Skid Steer Loaders and Accessories	Category 11 Utility Trailers and Related Accessories	Category 12 Ice Resurfacers	Category 13 Battery Powered Equipment
Taplin Yard, Pump and Power Equipment/MJAGOS	X	X	X	X	X		X	X	X	X				
Tri-County Contractors Supply, Inc.	X	X	X	X	X		X	X	X	X	X	X		
Turf Products LLC	X	X	X	X	X			X		X				
Venture Products, Inc. (VENTRAC)	X	X	X	X				X		X				
Vermeer Northeast/NYNE Equipment LLC										X	X	X		
Frank J Zamboni & Co Inc													X	

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